

**MAY 15TH 2018**  
**HILLS HOTEL, SARAJEVO**

**REECO Team:**

Johann-Georg Roehm, CEO  
Dragana Pavlovic, Conference Manager

**Attended:**

Amir Hujic, **Foreign Trade Chamber of BiH**  
Amir Kazic, **FIPA Foreign Investment Promotion Agency BiH**  
Dijana Vasic, **Ministry of Foreign Trade and Economic Relations BiH**  
Enes Seperovic, **Ministry of Foreign Trade and Economic Relations BiH**  
Fedja Bajraktarevic, **USAID EIA**  
Ismar Alagic, **Development Agency of Tesanj Municipality (TRA)**  
Mahir Hadziabdic, **Enova doo Sarajevo**  
Dr. Matthias Schmidt-Rosen - **KfW**  
Mirna Jeličić, **Regional Development Agency for Herzegovina (REDAH)**  
Nenad Djukic, **Ministry of Agriculture Forestry Water Management RS**  
Sabina Hadžiahmetović, **HEIS Hydro-Engineering Institute Sarajevo**  
Srdjan Vuksanovic, **Faculty of mechanical Engineering Eastern Sarajevo**  
Teja Kajan, **FIC Foreign Investors Council**  
Vanja Curin, **DVOKUT PRO d.o.o.**  
mr.sci.Zijada Redžić, **Ministry of Agriculture, Water Management and Forestry FBiH**

**Not attended:**

Aleksandar Jegdic, **RERS Energy Regulatory Commission Republic of Srpska**  
Alisa Grabus, **UNDP Country office Sarajevo BiH**  
Almir Bajtarevic, **Cement Factory of Kakanj**  
Boriša Misirača, **Operators of RER FBiH**  
Bosko Kenjic, **Ministry of Foreign Trade and Economic Relations BiH**  
Darijo Lazic, **GreenLine Western Balkans Cluster**  
Dr. Admir Softic, **Ministry of Foreign Trade and Economic Relations BiH**  
Dragisa Marjanovic, **BASWA Solid Waste Association BiH**  
Edin Kekic, **Association of Employers of Communal Utilities FBiH**  
Elma Hadzic Ramic, **Fond za zastitu okolisa FBiH**  
Elma Haveric, **USAID EIA**  
Emanuela Suprowicz, **Embassy of Poland in Sarajevo**  
Emir Avdic, **RER exper**  
Enes Aliskovic, **Foreign Trade Chamber of BiH**  
Fatima Krivosija, **Embassy of Netherlands in Sarajevo**  
Goran Krstovic, **GIZ- Deutsche Gesellschaft fur Internationale Zusammenarbeit**  
Hajrudin Dzafo, **JP ELEKTROPRIVREDA BIH dd**  
Hazima Hadzovic, **Federal Ministry of Agriculture, Water Management and Forestry BiH**  
Indira Sulejmanagic, **Fond za zastitu okolisa FBiH**  
Ivana Ostoic, **IQ Consulting**  
Jasmin Beso, **FERK-Regulatorna komisija za elektricnu energiju**  
Lada Busevac, **IFC International Finance Corporation**  
Marija Buntic, **JP Elektroprivreda HZHB**  
Martin Gaber, **AHK - Deutsche Außenhandelskammer BIH**  
Mehmed Cero, **Federal Ministry of Environment and Tourism BiH**  
Nejra Spahic, **GIZ- Deutsche Gesellschaft fur Internationale Zusammenarbeit**  
**NOS – Independent system Operator**  
Prof.Dr Elvir Zlomušica, **University of Mostar**  
Prof.Dr Petar Gvero, **Faculty of mechanical Engineering Banja Luka**  
Razija Hamidovic, **Advantage Austria Sarajevo**  
Sanja Miovcic, **FIC Foreign Investors Council**  
Sanjin Avdic, **UNDP Country office Sarajevo BiH**  
Sebastian Damm, **Embassy of the Republic of Germany**  
Stjepan Kumric, **Fabrika cementa Lukavac**  
Vesna Travljanin, **Association of Municipalities and Cities FBiH**

**Investment promotion** and **legal framework** in the field of energy and environmental protection in BiH were main points discussed at the 1st Advisory Board Meeting RENEXPO® BiH 2018.

**Improvement of economic and environmental standards** strongly depend on foreign investments in BiH. Complex administration and framework disable expected market growth. As one of the main tasks for future development is acceleration of permits issuing, concessions, transparency in projects - correct information communicated to investors.

RENEXPO® provides high quality platform where institutions have chance to meet, exchange statements and find solutions.

Since 2014 FIPA have been part of the event, said Mr. Amir Kazic, and noted that RENEXPO® event stands out for **valuable investors meetings and quality round tables**, which have impacted current energy installations in BiH. Introduction of feed-in premiums and auctions would make a change for RER development.



Program for **RER promotion** by GIZ including sustainable development of hydropower is carefully planned, said Ms. Sabina Hadziahmetovic, form Hydro-Engineering Institute Sarajevo (HEIS), she was pleased to be part of the working group, and looks forward for next steps.

GIZ and USAID presented objectives and first results in 2017.

According to Mr. Srdjan Vaskovic, Faculty of Mechanical engineering, valuable insight information must consider results of researches, such as installed capacities and available resources.

Facility study coordinated by GIZ provide relevant data for biomass energy strategy planning.

There are **small and medium companies**, investing and successfully implementing RER projects . According to Mr. Vanja Ćurin, we should put more effort to attract those companies.

There is business, and developing network besides large enterprises, such as power utilities (Elektroprivreda). He underline small RER projects, completed within 12 to 18 months, and pointed out that those stories should be promoted at RENEXPO® conference and trade fair.

Foreign Trade Chamber of BiH may contribute presence of SME via EEN B2B event (Enterprise Europe Network BiH), promoting their interests - said Mr. Amir Hujic.

Comparing to last year, we can increase number of meetings **involving SME interests in the campaign**.

Regional development agencies are invited to take part in *New business creating* campaign and promotion of best practice examples related to RER and environment.

Mr. Ismar Alagic, director of Development Agency of Tesanj Municipality pointed out importance of **available funds** and **PPP** in financing energy and environmental projects. Adoption of PPP law, concessions law and urban planning needed, as well.



The conferences held in 2016 and 2017 have concerned the environmental sector in BiH, said Mr. Mahir Hadziabdic, and added that **Waste to energy is world current topic**, important for BiH, as well. More technology providers in the market can make a change.

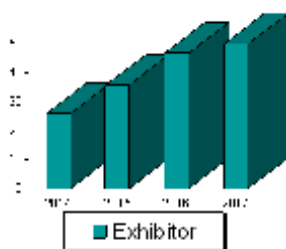
According to Ms. Zijada Redzic, Federal Ministry of Agriculture, Water Management and Forestry BiH, lacking clear framework is obstacle for water protection.

For instance, **untreated sludge contaminates soil and water**, clarification of responsibilities is necessary.

Mr. Enes Seperovic, from water department of MOFTER pointed out that RENEXPO® conference provided **high quality lectures and workshops in 2017**. Workshop on **water losses** was great chance for utilities to get useful lessons on current topic.

Mr. Nenad Djukic, representative of Ministry of Agriculture Forestry Water Management Republic of Srpska added that topics such as **SCADA system, batch marking, energy efficient pumps**, are important and attractive to **private and public sector**.

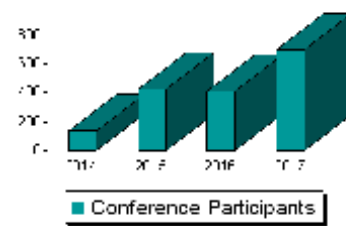
Rising results, measured at RENEXPO® tell us that Western Balkans' is target market for international industry. **Over a period 2014 - 2017 RENEXPO® in BiH event has recorded rise of international companies** - investors, manufacturers, distributors, etc.



80



2000



700

\*Targets RENEXPO® 2018 below the graphs

### How can we support investors meet expectations?

Mr. Georg Roehm invited all attendees to be involved and contribute the promotion of BiH market and potentials, education, following listed guidelines.



1. Find good projects
2. Help investors
3. Present best practise examples
4. Help financing institutions
5. Show new and applicable technology
6. Bring people together
7. Inform public, politics and decision makers
8. Organize knowledge transfer
9. Help to establish new jobs
10. Feel good on the RENEXPO BiH

RENEXPO® in 2018 will offer **new topics**, promotion of **education**, and **new job** ideas, as shown in short presentation, in the attachment.

Since 2017 RENEXPO's international platform intensively promote SEE and BiH market and potentials, not only here in the region, but internationally.

REECO invites hydropower experts to contact our hydropower division and to take place at RENEXPO® INTERhydro, trade fair and conference in Salzburg, Austria.

Next advisory board meeting will be held on **September 12th 2018** with updated information.